

# A Generalized Stereotypical Trust Model

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# Outline

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- 2** Related Work
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# Motivation & Objectives

Model trustworthiness of sellers:

- Experienced sellers
  - Sufficient past experience
  - Reputation systems
- Inexperienced sellers
  - No or little past experience
  - **Stereotypical trust models**

# Motivation & Objectives

Stereotypical trust model for a buyer:

- Basic assumptions
  - Seller behavior follows **certain patterns**
  - Evaluation on a new seller influenced by **past** experience
- Machine Learning on his own experience
- Cold start problem
  - **Insufficient** past experience with sellers
  - Can not learn **accurate** trust stereotypes
  - Collect other buyers' experience
    - **Users' subjectivity difference**

# Motivation & Objectives

A generalized stereotypical trust model for **cold start problem**:

- Build a semantic ontology
  - Represent sellers' attributes in e-marketplaces
- Fuzzy semantic decision tree (FSDT) with **limited** experience
  - **Fuzzy process**: generalize over non-nominal attributes
  - **Semantic process**: generalize over nominal attributes

# Related Work

Stereotypical trust models:

- Burnett et al. (2010) [1]
  - Use M5 tree to learn stereotypes
  - Integrate with probabilistic trust model
- Liu et al. (2009) [2]
  - Apply traditional machine learning tools
  - Directly predict successfulness of transactions
- Collect other buyers' experience for cold start problem
- Limitations
  - Users' subjectivity difference problem
  - Manually identify attributes
- Our approach
  - Only use a buyer's own experience
  - **Ontological reasoning**

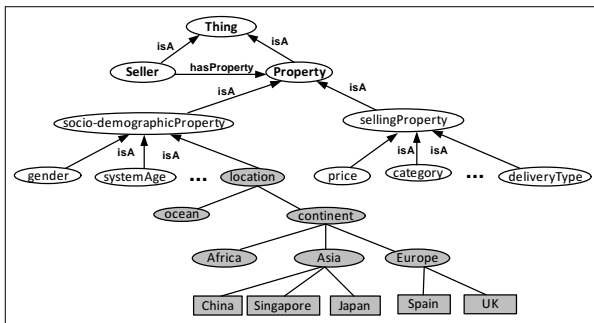
# Related Work

## Stereotype-based user modeling, e.g.:

- Rich (1979) [3]
  - Manually construct users' stereotypes
  - User's socio-demographic characteristics
- Ardissono et al. (2003) [4]
  - Personalized electronic guides for digital TV
  - Stereotypical user model with machine learning
- Limitations
  - Focus on **socio-demographic characteristics**
  - **Cold start** problem
- Our approach
  - Also consider attributes related to sellers' selling behavior
  - **Address cold start problem**

# Semantic Ontology

- Represent the **hierarchical relationships** among attribute values
- **Automatically** identify seller attributes and values
- Ontological reasoning technique helps our **semantic** process



**Figure:** An Example Semantic Ontology of Seller Attributes in E-marketplaces



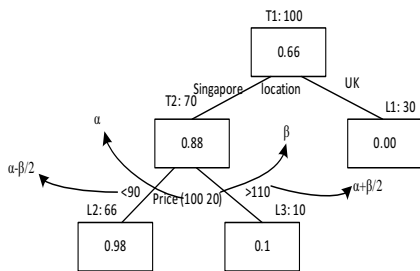
# Fuzzy Semantic Decision Tree Learning

- Goal of stereotypical learning
  - $F: \vec{A} \rightarrow T_s$
  - $\vec{A}$ : attribute vector describing seller information
  - $T_s$ : the trust degree (ranged in  $[0, 1]$ ) for the seller
- Our approach: FSDT to learn function  $F$ 
  - Basic decision tree learning + two additional processes
    - **Fuzzy** process for **non-nominal** attributes
    - **Semantic** process for **nominal** attributes

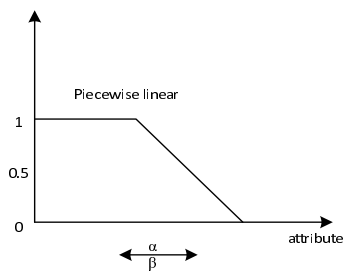
# Fuzzy Process

Generate fuzzy decision tree (Figure 2(a)):

- Extend the fuzzy method [5] with non-nominal attributes
  - Piecewise Linear Membership function (Figure 2(b))
  - Instances in  $[\alpha - \beta/2, \alpha + \beta/2]$  to both the successors
- Traditional decision tree with nominal attributes



(a) A Fuzzy Decision Tree Example



(b) Piecewise Linear Membership

# Fuzzy Process

- Split Criterion: minimize the mean square error (MSE)

$$\begin{aligned} \text{MSE}(S, a) = \text{mean} & \left[ \sum_{i \in S_L} \mu_S(i) \times (T_i - \hat{T}_L)^2 \right. \\ & \left. + \sum_{i \in S_R} \mu_S(i) \times (T_i - \hat{T}_R)^2 \right] \end{aligned} \quad (3.1)$$

$$\text{MSE}(S, a) = \text{mean} \left[ \sum_{i \in S} \mu_S(i) \times (T_i - \hat{T}_i)^2 \right] \quad (3.2)$$

$$\hat{T}_i = \mu(i, a, \alpha, \beta) \times \hat{T}_L + [1 - \mu(i, a, \alpha, \beta)] \times \hat{T}_R \quad (3.3)$$

where  $a$  is a certain attribute;

- Learn  $(\alpha, \beta)$  for each non-nominal attribute  $a$

# Fuzzy Process

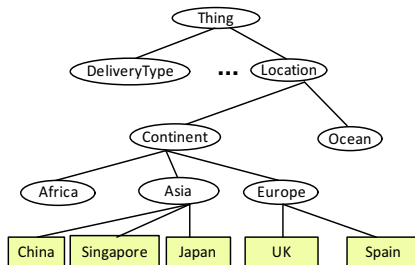
Contribution of fuzzy process:

- **Improve** performance of stereotypical learning
- Intuition
  - **Both groups** with corresponding **membership degree**
  - Fuzzy area
  - With **limited experience**
    - Difficult to **precisely** classify inexperienced seller

# Semantic Process

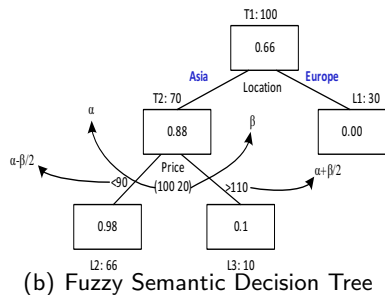
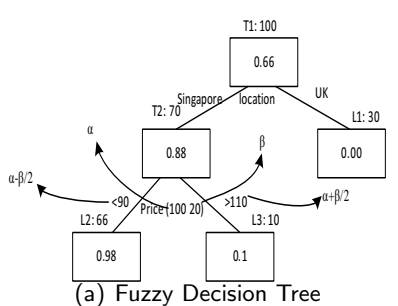
Based on fuzzy decision tree:

- Exploit **hierarchial relationships** among attribute values
- Generalize over the values of nominal attributes
  - Replace **specific** values with more **general** one
  - **Without significant decrease** of classification performance
  - E.g, a location ontology



**Figure:** A Location Ontology

# Semantic Process



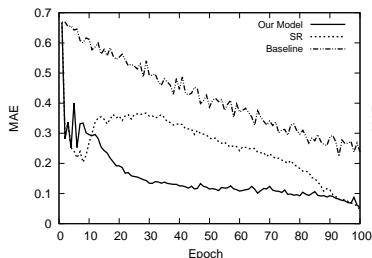
- Contribution of semantic process
  - Can predict the trustworthiness of inexperienced sellers with **unmet values** for nominal attributes

# Simulation

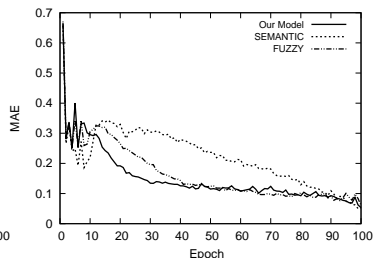
- Simulated e-marketplace: 100 sellers and 20 buyers
  - Sellers provide products of different quality
  - Five attributes: *location, system age, price, delivery type* and *number of items sold*
  - Buyers have different subjectivity
- Benchmark Comparisons
  - Baseline: random with memory
  - SR: Burnett et al.'s approach [1]
  - FUZZY: only fuzzy process
  - SEMANTIC: only semantic process
- Parameters
  - Degree of buyer subjectivity difference
  - Value ranges of non-nominal attributes
  - The number of possible values of nominal attributes

# Experimental Results

- Our model performs better than SR and Baseline (*Figure 3(c)*)
- Both the fuzzy and semantic process contribute to performance improvement (*Figure 3(d)*)
- FUZZY and SEMANTIC outperform the SR approach (*Figures 3(c) and 3(d)*)



(c) FSDT vs. SR vs. Baseline

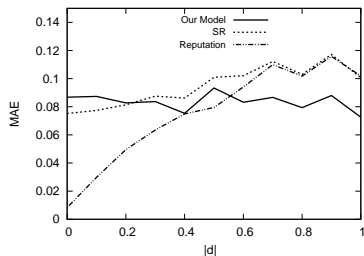


(d) FSDT vs. FUZZY vs. Semantic



# Experimental Results

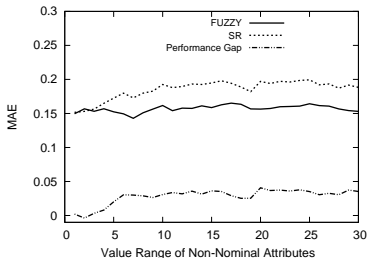
- Worse than Reputation-based method and SR when  $|d|$  is small, better when  $|d|$  gets larger



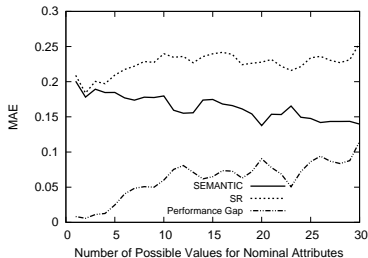
**Figure:** Varying degree of buyer subjectivity difference

# Experimental Results

- Figure 4(a)
  - FUZZY performs better than SR
  - Verify the generalization capability of the fuzzy process
- Figure 4(b)
  - SEMANTIC performs better than SR
  - Verify the generalization capability of the semantic process
  - The generalization capability increases as the number increases



(a) Varying the value ranges of non-nominal attributes



(b) Varying the number of possible values of nominal attributes

# Conclusions





Contribution of our approach:

- Propose a novel **generalized** stereotypical trust model
  - Fuzzy process on non-nominal attributes
  - Semantic process on nominal attributes
- Address **the cold start problem** for stereotypes learning
  - When buyers have limited experience
- Verify the **effectiveness** of FSDT by experiments
  - More **accurately** evaluate trustworthiness of inexperienced sellers
  - **Robust** with regard to the change of training data set

# Future Work

- Conduct more experiments
  - More scenarios in the simulated e-marketplaces
  - Real data (e.g., eBay)
- Use other membership functions
  - e.g., triangular and trapezoidal membership function
- Consider multi-nominal trust degrees

Thanks!  
Any Questions?

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